

# PENINSULA FLYER

South Bay

SoCal

October 2015

## Editors Corner

*Jim Lobue*

I'm always looking for member written and submitted articles for **your** newsletter. Please email me with articles, suggestions, and/or comments. Thanks.

[jjmandmandy@yahoo.com](mailto:jjmandmandy@yahoo.com)



## President's Forum

*Merrill Eastcott*

Another successful annual fly-in and model expo is now behind us. Attendance was around 300, down slightly from last year, but we noticed an increase of young kids. Of course the unseasonably hot weather didn't help much. Many people are to be thanked for making this event a success, not the least of which are the many of you who showed up at the last general meeting and helped clean up the hangar. It really looked great on the event day. We have some wonderful new ideas to make the event next year even greater. Dennis will give a recap at this month's general membership meeting.

We will be taking reservations and checks in earnest at our next membership meeting on October 10<sup>th</sup> for the annual holiday party. As mentioned last month, it will be held at Marie Callender's in Torrance on Sunday, December 6, 10:00am – 1:00pm. The price was set by the Board at \$35 per person. Mark your calendars now and bring your check books to the meeting.

One of the most important actions at our next membership meeting will be the election of four chapter officers and three board members. The names published in last month's newsletter and announced at the September meeting are:

President:	Dennis Lord
Vice Pres.:	Xavier Marshall
Secretary:	Craig Louis
Treasurer:	Richard Schleicher
Board (Returning)	Ariel Hazi
Board (Returning)	Jim LoBue
Board (New)	George Hannif

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## INSIDE THIS ISSUE

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During open nominations, no other names were put forward so we will ask for a motion to accept the slate as published rather than using ballots. You may then vote the slate "up" or "down." There will also be an important vote regarding amending the by-laws. Dennis explained the proposed change at the last meeting, and will repeat his comments at this meeting. So it is very important for you to attend this meeting and have a voice in the votes.

Another reason to attend this meeting is the exciting program we have scheduled. We will be exposed to an orientation of hang gliding and soaring from two of our very own – Rhon Williams and Richard Schleicher.

Hope to see all of you on the 17th.

## Financial Report

*Richard Schleicher*

Beginning bank balance:	\$11199.95
Hanger lease billing	\$ 3286.00
Membership	\$ 0.00
Luncheon/snacks/other	\$ 0.00
Total Month Deposits	\$ 3668.00
Pay Pal \$ 252.00 Total income:	\$3920.00
Month Expenditures	\$ 4505.77

Month end Bank balance \$10254.65

Break down of expense for the month:

Hanger rent	\$3493.46
BBQ	\$ 38.58
Edison	\$ 167.33
Water	\$ 107.53
Expo Expenses	\$ 579.61
Hanger supplies	\$ 119.26

Following is a financial synopsis of the year to date (9 months):

Beginning balance Jan 01, 2015:	16443.82		
	Income	Monthly expense	Monthly balance
January	4906.05	4857.44	+48.61
February	3905.00	6159.89	-2254.89
March	3675.00	3832.11	-157.11
April	3766.30	3792.67	-26.37
May	3990.00	3746.34	+243.66
June	3625.74	4452.68	-826.94
July	3270.00	4793.06	-1523.06
Aug	3298.00	3965.25	-667.25
Sept	3920.00	4505.77	-585.77

As with the last months report, we are depending on hanger and tie down space rental to cover our monthly expenses. Currently they do not and we are dependent on lunch/snack income and the expo to make up the loss. Our short fall for the year to date is -\$5749.12

The outstanding collections as of Sept 31 is \$5630; Any suggestions for collecting these outstanding receivables are welcome. The hanger may look full, but there remains a few spots that if rented to paying renters, would tip the balance each month to a positive cash flow and enable us to sponsor some programs that would benefit our members and encourage newcomers to this chapter. If anyone has any ideas on how we can generate monthly income, now would be a good time to make the suggestions.

For any detailed reports or specific inquiries of any income/expenditures for the association, please send your inquiries to [ops@actsworld.com](mailto:ops@actsworld.com)

## Hangar Report

*Keith Spreuer*

Hangar Report September 2015

In September H2O2 and P3 Air (William Pass) moved out of the office, Lounge, and hangar space 1. This was due to a requested increase in rent. Meanwhile we have a Young lady, Andrea York that took half an office space for \$100/mo and Craig Louis is renting half the office space for \$100. I have received no word from Matt Rupert who was a potential renter for an RV project. I'm in discussions with Gus to move his Glastar into the front row. I offered to move my plane into our meeting spot so that he could have an undisturbed space on the west end. I think that will happen beginning Nov 1. Our total billable income for Oct is \$3447 which is 79% of our full potential income.

*If anyone wants a copy of the tenant list and layout document, please email Keith or myself. –ed.*

## **Chapter Chatter**



*Dennis Lord is our current Chapter 96 VP, executive producer of the EAA 96 Fly-In and Model Expo, and a member of the LA County Aviation Commission overseeing five County airports including Compton.*

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The EAA 96 Fly-In and Model Expo is behind us. Thank you all that supported the effort. There is a summary of the event elsewhere in this newsletter.

In the September General Membership meeting, nominations for incoming Board Officers and Directors were held and a proposed slate of names was finalized for voting upon at the October General Membership meeting. In addition to the slate of Officers and Directors, the Board announced a proposed Bylaws change that would increase the number of Board members from the current ten to sixteen. As an advocate for such change, allow me to share with you my rationale for doing this.

The current Bylaws provide for four Officers and six Directors. While the Bylaws permit one person to be both the Treasurer and Secretary, we do not practice that. Each of the Officers has a specific task to do which is required for any organization that is organized as a 501 (c) (3) charitable organization. This leaves six Directors to divide up the following tasks; Website; Newsletter, Programs, and Hangar Manager. Membership is being handled by the VP. Currently, only two Directors do not have specific titles and both bring their volunteer spirit to the table for various facilities tasks.

In numerous Board meetings there are questions on what is happening with Young Eagles, insurance review questions, legal questions related to contracts we enter into and more. This tells me we need additional talent on the Board that is knowledgeable and can direct the Board into good decision making. But, with the current limit of ten Board members, how do we bring those talents unto the Board?

Should the membership approve this change, I see this as an opportunity to add critical skill sets to the Board that currently do not exist. Marketing, Insurance and Legal are among those. We need to add the Young Eagles Coordinator. Then, there is a need to groom new Board members. If we choose to establish a model club for youth, who will lead that? How do we do all of this with our current limit? Grooming Board members promotes Chapter continuity by educating new Board members on how to run a 501 (c) (3) and keep it certified which was a problem in recent years.

There have been some concerns from a few that enlarging the Board will lengthen Board meetings. I will say it again, "adding talent is not proportional to meeting length". Indeed, it promotes the injection of good information which results in good decision making.

We have operated with ten Board members since I became affiliated with EAA 96 in 1999. The demographics have changed to an aging pilot population and the economy slipped and is slowly coming back. We need to think and act differently. Embrace change or let it run us out of business. I am not running for President to simply close the doors.

I am asking all members to come to this month's membership meeting on October 17 and vote to support this Bylaw change. Without it, the Board and the mission of the Chapter will be "status quo".

Chapter friend Dana Dulabone and member Ariel Hazi have been working on the wireless network in the hangar. I was told it worked well for sending photos at the Expo but I have yet to test it out myself. Dana tells me he has a plan to make it even better. I'm leaving that to their expertise and trust we end up with reliable service. It is a critical addition.

Our lobby is a bit sparse these days with the departure of Mr. Wm. Pass and his non-profit. We respectfully terminated his agreement and seek an improved revenue stream. We must act responsibly and address our deficit budget.

The next time you see Xavier Marshall and Christopher Lord, thank them for initiating the replacement of the worn American Flag in the hangar. A small, but important change as we move to clean up our facility.

As always, your feedback is welcome.

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**Dennis is easily reached at [VP@EAA96.org](mailto:VP@EAA96.org) or at 310.612.2751 and he looks forward to hearing from members. Comments and materials received may be used for future columns or responded to privately upon request.**

# **2015 Expo Summary**

*By Dennis Lord, Executive Producer*

Our 5<sup>th</sup> annual event has come and gone. As before, the business model appears to work and does not lose dollars. With proper attention and support, it can raise big dollars.

Attendance was soft this year. Some said it was the threat of heat. Some felt it was Pt. Mugu's show. Some felt it was a lack of marketing. But whatever the reason, there were 233 paid entries at the gate. With about 75 volunteers and managers, plus the under 10 year olds, we were about 400 people for the day. Still, the Food Court did very well and the EAA booth did the best ever. For the day of event, we did just fine.

While many sponsors were listed on the program, there were no cash sponsors. All were in-kind contributions to support the event which still reduces our expenses but does nothing towards mitigating our deficit budget of about \$650 per month. This was also a "less expense" year as we did not have to purchase gliders; a \$500 expense. Next year, we will have to incur that expense. We use just over 200 gliders each year.

On the safety side, there were no claims although there was one safety incident with a tenant vehicle on the closed taxiway. Some witnessed it. In our report to airport management, the incident was cited for their handling. In addition to this, there were three aircraft that called for landing. We contacted them and let them know the airport was closed. They departed. In the end, there were no claims even though the vehicle ran over model equipment.

While the RC Club comes out in force every year, I was disappointed in the lack of control line flyers. The training circle ran well with two fellows until they broke all five aircraft but the main circle only had two participants the entire day. It seems that with the leadership change in the Knights of the Round Circle, there has been a lack of interest in participating. I will address that with them.

Social media marketing was expanded this year and my son, Christopher, had 100 event shirts made to sell at \$15 ea. Five sold. It was a learning experience and now we have lots of shirts to sell. This venture was not in the final accounting as I took the financial risk to support Chris' desire to do this. With all shirts sold, at some point the Chapter will gain \$440. Buy a shirt, support the Chapter.

In summary, the event generated about \$1500 for the Chapter. This total is the net proceeds for the day plus future sales of excess food inventory in our GM luncheons. This will cover our shortfall for two months. What do we do for the other ten months now that the event is passed? We must address what it will take to find supporting companies for what we can do for youth.



# **Upcoming Events**

## **Chapter General Meeting and BBQ**

**Saturday, 17 October, 10:00**

**Open to everyone.**

## **Chapter Board of Directors Meeting**

**Saturday, 7 November, 09:00**

**All members welcome.**

## **Young Eagles**

**TBD as 10 October event was cancelled**

**Compton-Woodley Airport**

**Admin/Terminal Building**

## **Holiday Brunch**

**Sunday, 6 December, 10:00**

**Marie Callender's, Torrance**

**EAA Chapter #96 Meetings are at CPM.**

**1017 Alondra Blvd**

**Compton, CA 90220**

Get  
local

**EAA Chapter 96**

City: Compton, CA

Airport: Compton  
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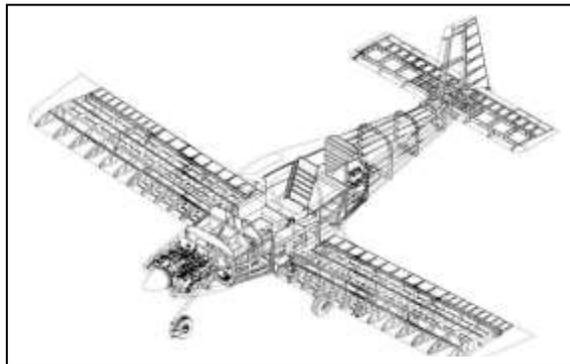


**Monthly Meeting:**

Third Saturday of the  
month at 10 a.m.  
Compton Airport  
Chapter 96 Hangar  
1017 West Alondra Blvd.  
Compton, CA 90220



EAA Chapter 96 is on Facebook! "Like" our page at <https://www.facebook.com/EaaChapter96>



### **NEWSLETTER IDEAS OR ARTICLES?**

Send your newsletter ideas or articles to [iimandmandy@yahoo.com](mailto:iimandmandy@yahoo.com)

EAA Chapter #96

1017 Alondra Blvd  
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